

## Consolidated income statement

KSEK	Jan-Sept 2021	Jan-Sept 2020	July-Sept 2021	July-Sept 2020
Revenue Triona group	118 446	117 478	35 648	33 757
Revenue hardware	4 396	4 002	1 045	1 522
Revenue Subcontractors	6 155	7 306	1 823	2 578
<b>Total revenues</b>	<b>128 998</b>	<b>128 786</b>	<b>38 517</b>	<b>37 856</b>
<b>Operating expenses</b>				
Purchase of hardware	-3 403	-3 683	-774	-1 677
Project and subcontracting costs	-7 560	-8 008	-2 354	-2 179
Personnel costs	-99 598	-95 608	-26 319	-25 275
Other external costs	-12 465	-11 392	-3 769	-3 604
Depreciation and amortization of goodwill, tangible and intangible assets	-3 279	-2 655	-1 164	-912
<b>Operating profit before financial items</b>	<b>2 692</b>	<b>7 440</b>	<b>4 137</b>	<b>4 209</b>
Results from financial investments	-33	-34	-10	-8
<b>Profit after financial items</b>	<b>2 659</b>	<b>7 407</b>	<b>4 127</b>	<b>4 201</b>
Taxes	-1 009	-2 207	-1 066	-1 222
<b>Net profit for the period</b>	<b>1 650</b>	<b>5 200</b>	<b>3 061</b>	<b>2 979</b>

## Consolidated balance sheet

KSEK	2021-09-30	2020-09-30
<b>Fixed assets</b>		
<i>Intangible assets</i>		
Developed software	1 053	1 242
Goodwill	13 452	12 647
<i>Tangible assets</i>		
Equipment	4 988	1 579
<i>Financial assets</i>		
Other securities held as fixed assets	537	340
Deferred tax	54	67
<b>Total fixed assets</b>	<b>20 083</b>	<b>15 876</b>
<b>Current assets</b>		
Inventories	2 385	1 477
Accounts receivable	36 471	38 241
Other receivables	306	687
Income taxes recoverable	284	52
Prepaid expenses and accrued income	3 474	4 459
Short term Investments	94	93
Cash and bank balances	24 968	34 542
<b>Total current assets</b>	<b>67 982</b>	<b>79 550</b>
<b>Total assets</b>	<b>88 065</b>	<b>95 426</b>

## Consolidated balance sheet

KSEK	2021-09-30	2020-09-30
<b>Equity and liabilities</b>		
<i>Equity</i>		
Share capital	1 115	1 115
Other equity including profit for the year	50 780	64 498
<b>Total equity for the shareholders in the Company</b>	<b>51 895</b>	<b>65 613</b>
<b>Total equity</b>	<b>51 895</b>	<b>65 613</b>
<b>Provisions</b>		
Provisions for taxes	41	43
<b>Total provisions</b>	<b>41</b>	<b>43</b>
<b>Current liabilities</b>		
Advance payments from customers	3 131	4 012
Accounts payable	3 854	2 608
Current tax liability	1 429	2 950
Other liabilities	8 583	8 906
Accrued expenses and deferred income	19 133	11 293
<b>Total current liabilities</b>	<b>36 130</b>	<b>29 770</b>
<b>Total equity and liabilities</b>	<b>88 065</b>	<b>95 426</b>

## Consolidated cash flow statement

	Jan-Sept	Jan-Sept
KSEK	2021	2020
<b>Operating activities</b>		
Operating profit	2 692	7 440
Reversal of non-cash items		
- Depreciation and amortization of fixed assets	3 280	2 655
Interest received	2	2
Interest paid	-35	-35
Income tax paid	-1 014	198
<b>Changes from operating activities before working capital</b>	<b>4 925</b>	<b>10 260</b>
<b>Working capital</b>		
Inventories (+ decrease)	-1 589	-1 067
Accounts receivable (+ decrease)	-1 231	-1 128
Other current receivables (+ decrease)	1 849	551
Accounts payable (+ increase)	893	-476
Other current liabilities (+ increase)	-2 322	-3
<b>Cash flow from operating activities</b>	<b>2 525</b>	<b>8 137</b>
<b>Investing activities</b>		
Purchase of tangible asses	-3 804	-520
<b>Cash flow from investing activities</b>	<b>-7 983</b>	<b>-520</b>
<b>Financing activities</b>		
New loans	-5 577	0
<b>Cash flow from financing activities</b>	<b>-5 577</b>	<b>0</b>
<b>Cash flow for the year</b>	<b>-11 035</b>	<b>7 617</b>
Cash and cash equivalent at the beginning of the year	35 206	28 421
Exchange rate differences in cash and cash equivalent	891	-1 403
<b>Cash and cash equivalents at the end of the year</b>	<b>25 062</b>	<b>34 635</b>

	Jan-Sept 2021	Jan-Sept 2020
<b>Change in equity, KSEK</b>		
OB Equity 2021-01-01 (2020-01-01)	55 199	61 918
Dividend	-5 577	0
Translation difference	623	-1 505
Profit for the period	1 650	5 200
Equity 2021-09-30 (2020-09-30)	51 895	65 613
<b>Consolidated key ratios</b>		
EBITA (KSEK)	5 384	9 689
EBIT (KSEK)	2 692	7 440
Operating margin (%)	2,1%	5,8%
Profit margin (%)	2,1%	5,8%
<b>Consolidated financial summary</b>		
Liquid assets (MSEK)	25,1	34,6
Equity (MSEK)	51,9	65,6
Equity ratio (%)	59%	69%
Liquid ratio (%)	182%	262%
<b>Consolidated employees</b>		
Employees as at period end (numbers)	164	160
Annual employees for the full period (numbers)	155	149
Revenue/Employee (KSEK)	832	864
Operating profit or loss/employee (KSEK)	17	50
Employee turnover (%)	8,5%	5,6%
Sickness absence (%)	3,5%	2,7%
<b>Share in Triona AB</b>		
Number of shares at the end of the period (units)	5 577 080	5 577 080
Earnings per share Triona AB (SEK)	0,30	0,93
Equity per share Triona AB (SEK)	9,31	11,76

## Definitions

<b>EBITA</b>	Result before amortization and write-downs of intangible assets.
<b>EBIT</b>	Results before financial costs and tax.
<b>Equity</b>	Reported equity and untaxed reserves after deferred tax deduction to current tax rate.
<b>Equity per share</b>	Equity attributable to the parent company's shareholders /total amount of outstanding shares.
<b>Acid test ratio</b>	Current assets excluding inventory in percent of current liabilities.
<b>Net cash</b>	The group's total monetary balances in terms of cash; cash, bank accounts, postal- and bankgiro, received checks, money order, etc.
<b>Operating margin</b>	EBIT in percent of net sales.
<b>Financial strength</b>	Equity in percent of total assets.
<b>Profit</b>	Profit/loss after financial items but before tax.
<b>Profit margin</b>	Profit/loss before tax in percent of net sales.
<b>Annual employee</b>	Refers to the number of employees measured in contracted time and fulltime positions.
<b>Profit per share after tax</b>	Profit after tax attributable to parent company's shareholders/total amount outstanding shares.