

Consolidated income statement

KSEK	Jan-Sep 2022	Jan-Sep 2021	July-Sep 2022	July-Sep 2021
Product related revenue	98 963	54 627	30 140	17 336
Services	77 365	66 704	22 905	19 192
Operations, third party revenue and others	2 900	2 311	828	540
Hardware, sale and lease revenue	13 486	5 355	3 499	1 448
Total revenues	192 714	128 998	57 372	38 517
Operating expenses				
Purchase of hardware	-9 726	-3 403	-2 083	-774
Project and subcontracting costs	-21 110	-7 560	-6 020	-2 354
Personnel costs	-125 935	-99 598	-35 748	-26 319
Other operating expenses	-16 082	-12 465	-5 188	-3 769
Amortization of goodwill and intangible assets	-6 832	-2 693	-2 177	-897
Depreciation of tangible assets	-940	-587	-424	-267
Operating profit before financial items	12 090	2 692	5 731	4 137
Results from financial investments	-485	-33	-95	-10
Profit after financial items	11 605	2 659	5 636	4 127
Taxes	-3 274	-1 009	-1 842	-1 066
Net profit for the period	8 331	1 650	3 795	3 061

Consolidated balance sheet

KSEK	2022-09-30	2021-09-30
Fixed assets		
<i>Intangible assets</i>		
Developed software	37 265	1 053
Goodwill	18 320	13 452
<i>Tangible assets</i>		
Equipment	5 425	4 988
<i>Financial assets</i>		
Other securities held as fixed assets	2 405	537
Deferred tax	50	54
Total fixed assets	63 466	20 083
Current assets		
Inventories	2 730	2 385
Accounts receivable	39 245	36 471
Other receivables	356	306
Income taxes recoverable	85	284
Prepaid expenses and accrued income	3 928	3 473
Short term Investments	98	94
Cash and bank balances	16 518	24 968
Total current assets	62 959	67 981
Total assets	126 426	88 065

Consolidated balance sheet

KSEK	2022-09-30	2021-09-30
Equity and liabilities		
<i>Equity</i>		
Share capital	1 115	1 115
Other equity including profit for the year	61 466	50 780
Total equity for the shareholders in the Company	62 581	51 895
Total equity	62 581	51 895
Provisions		
Provisions for taxes	220	41
Other provisions	1 151	0
Total provisions	1 372	41
Long-term liabilities		
Long-term interest bearing liabilities	13 000	0
Other long-term liability	0	0
Total long-term liabilities	13 000	0
Current liabilities		
Short-term interest bearing liabilities	4 000	0
Advance payments from customers	5 475	3 131
Accounts payable	5 521	3 854
Bank overdraft facilities	1 685	0
Current tax liability	1 721	1 429
Other liabilities	10 104	8 583
Accrued expenses and deferred income	20 966	19 133
Total current liabilities	49 473	36 130
Total equity and liabilities	126 426	88 065

Consolidated cash flow statement

	Jan-Sep	Jan-Sep
KSEK	2022	2021
Operating activities		
Operating profit	12 090	2 692
Reversal of non-cash items		
- Depreciation and amortization of fixed assets	7 772	3 280
- Other provisions	45	0
Interest received	46	2
Interest paid	-521	-35
Income tax paid	-1501	-1014
Changes from operating activities before working capital	17 931	4 925
Working capital		
Inventories (+ decrease)	-738	-1589
Accounts receivable (+ decrease)	-6 279	-1231
Other current receivables (+ decrease)	765	1849
Accounts payable (+ increase)	-685	893
Other current liabilities (+ increase)	3 039	-2 322
Cash flow from operating activities	14 033	2 525
Investing activities		
Aquisition of intangible assets	-48 511	0
Purchase of tangible assets	-983	-3 804
Aquisition of shares and operations		-4 000
Increase/decrease of financial investments	-1821	-179
Cash flow from investing activities	-51 315	-7 983
Financing activities		
Issue of new shares	1211	0
Change in bank overdraft facilities	1685	0
Repayment/amortization of loan	-18 000	0
Dividend paid	-1394	-5 577
Cash flow from financing activities	-16 498	-5 577
Cash flow for the period	-53 780	-11 035
Cash and cash equivalent at the beginning of the period	70 358	35 206
Exchange rate differences in cash and cash equivalent	37	891
Cash and cash equivalents at the end of the period	16 615	25 062

	Jan-Sep 2022	Jan-Sep 2021
Change in equity, KSEK		
OB Equity 2022-01-01 (2021-01-01)	54 403	55 199
Issue of new shares	1 211	0
Dividend	-1 394	-5 577
Translation difference	30	623
Profit for the period	8 331	1 650
Equity 2022-09-30 (2021-09-30)	62 581	51 895
Consolidated key ratios		
EBITA (KSEK)	18 923	5 384
Operating margin, EBITA (%)	9,8%	4,2%
EBIT (KSEK)	12 090	2 692
Operating margin, EBIT (%)	6,3%	2,1%
Profit margin (%)	6,0%	2,1%
Consolidated financial summary		
Liquid assets (MSEK)	16,6	25,1
Equity (MSEK)	62,6	51,9
Equity ratio (%)	49,5%	58,9%
Liquid ratio (%)	122%	182%
Consolidated employees		
Employees as at period end (numbers)	191	164
Annual employees for the full period (numbers)	185	155
Revenue/Employee (KSEK)	1 042	832
Operating profit or loss/employee (KSEK)	102	35
Employee turnover (%)	8,4%	8,5%
Sickness absence (%)	4,6%	3,5%
Share in Triona AB		
Number of shares at the end of the period (units)	5 611 680	5 577 080
Earnings per share Triona AB (SEK)	1,48	0,30
Equity per share Triona AB (SEK)	11,15	9,31

Definitions

EBITA	Result before amortization and write-downs of intangible assets.
EBIT	Operating profit before financial items and tax.
Operating margin	EBIT in percent of net sales.
Profit margin	Profit/loss before tax in percent of total revenue.
Liquid assets	The group's total monetary balances in terms of cash; cash, bank accounts, short term Investments, etc.
Equity	Reported equity and untaxed reserves after deferred tax deduction to current tax rate.
Equity ratio	Equity in percent of total assets.
Liquid ratio	Current assets excluding inventory in percent of current liabilities.
Annual employees	Refers to the number of employees measured in contracted time and fulltime positions.
Earnings per share	Profit after tax attributable to parent company's shareholders/total amount outstanding shares.
Equity per share	Equity attributable to the parent company's shareholders /total amount of outstanding shares.