

Consolidated income statement

KSEK	2024 Jan-Sep	2023 Jan-Sep	2024 Q3	2023 Q3	2023 Full-year
Product related revenue	94 982	105 302	29 021	33 616	141 394
Services	92 320	82 994	28 011	24 099	115 809
Operations, third party revenue and others	3 626	3 731	1 386	1 349	5 068
Hardware, sale and lease revenue	5 414	2 844	315	400	4 746
Total revenues	196 342	194 871	58 733	59 464	267 017
Operating expenses					
Purchase of hardware	-3 775	-1 819	-177	-124	-3 165
Project and subcontracting costs	-14 957	-21 802	-4 692	-6 505	-29 174
Personnel costs	-144 207	-134 208	-40 262	-38 102	-187 963
Other operating expenses	-19 971	-16 862	-6 247	-4 881	-23 508
Amortization of goodwill and intangible assets	-6 824	-6 827	-2 275	-2 277	-9 103
Depreciation of tangible assets	-1 402	-1 257	-497	-436	-1 687
Operating profit before financial items	5 206	12 094	4 583	7 138	12 417
Results from financial investments	241	-9	101	-56	-41
Profit after financial items	5 448	12 085	4 683	7 082	12 376
Taxes	-1 517	-2 718	-1 137	-1 440	-2 846
Net profit for the period/year	3 930	9 367	3 546	5 642	9 530

Consolidated balance sheet

KSEK	2024-09-30	2023-09-30	2023-12-31
Fixed assets			
<i>Intangible assets</i>			
Software	26 703	31 928	30 611
Goodwill	10 505	14 413	13 436
<i>Tangible assets</i>			
Equipment	6 115	5 898	5 927
<i>Financial assets</i>			
Other securities held as fixed assets	2 435	2 361	2 511
Deferred tax	77	50	80
Total fixed assets	45 835	54 650	52 565
Current assets			
Inventories	1 119	1 411	1 705
Accounts receivable	38 270	41 304	46 998
Income taxes recoverable	796	0	0
Other receivables	1 601	1 104	1 100
Prepaid expenses and accrued income	9 380	7 562	4 473
Short term Investments	94	97	97
Cash and bank balances	22 329	20 539	22 244
Total current assets	73 588	72 018	76 617
Total assets	119 423	126 668	129 182

Consolidated balance sheet

KSEK	2024-09-30	2023-09-30	2023-12-31
Equity and liabilities			
<i>Equity</i>			
Total equity for the shareholders in the Company	66 609	68 474	68 178
Total equity	66 609	68 474	68 178
Provisions			
Provisions for taxes	299	303	299
Other provisions	1 151	1 151	1 151
Total provisions	1 450	1 454	1 450
Long-term liabilities			
Long-term interest bearing liabilities	5 000	9 000	8 000
Total long-term liabilities	5 000	9 000	8 000
Current liabilities			
Short-term interest bearing liabilities	4 000	4 000	4 000
Advance payments from customers	5 625	5 541	829
Accounts payable	5 054	5 532	5 618
Current tax liability	652	2 718	2 176
Other liabilities	12 226	11 898	13 811
Accrued expenses and deferred income	18 807	18 051	25 120
Total current liabilities	46 364	47 740	51 554
Total equity and liabilities	119 423	126 668	129 182

Consolidated cash flow statement

	2024	2023	2024	2023	2023
KSEK	Jan-Sep	Jan-Sep	Q3	Q3	Full-year
Operating activities					
Operating profit	5 206	12 094	4 583	7 138	12 417
Reversal of non-cash items					
- Depreciation and amortization of fixed assets	8 226	8 084	2 769	2 712	10 775
Interest received	853	614	281	242	881
Interest paid	-651	-694	-176	-239	-916
Income tax paid	-3 837	-1 274	-1 227	-1 509	-1 980
Changes from operating activities before working capital	9 797	18 824	6 230	8 344	21 177
Working capital					
Inventories (+ decrease)	586	-564	-285	-844	-858
Accounts receivable (+ decrease)	8 596	-9 234	11 374	549	-15 173
Other current receivables (+ decrease)	-5 449	-4 228	-1 631	-782	-1 195
Accounts payable (+ increase)	-529	-1 217	-2 173	949	-1 091
Other current liabilities (+ increase)	-2 630	1 500	-13 636	-15 630	6 193
Cash flow from operating activities	10 371	5 081	-121	-7 414	9 053
Investing activities					
Purchase of tangible assets	-1 599	-1 340	-798	-416	-1 829
Increase/decrease of financial investments	39	163	-5	33	-19
Cash flow from investing activities	-1 560	-1 177	-803	-383	-1 848
Financing activities					
Received option premium incentive program	387	0	387	0	0
Repayment/amortization of loan	-3 000	-3 000	-1 000	-1 000	-4 000
Dividend paid	-5 612	-5 612	0	0	-5 612
Cash flow from financing activities	-8 225	-8 612	-613	-1 000	-9 612
Cash flow for the period	586	-4 708	-1 537	-8 797	-2 407
Cash and cash equivalent at the beginning of the period	22 341	25 949	24 674	29 327	25 949
Exchange rate differences in cash and cash equivalent	-504	-605	-714	106	-1 201
Cash and cash equivalents at the end of the period	22 423	20 636	22 423	20 636	22 341

	2024	2023
Change in equity, KSEK	Jan-Sep	Full-year
OB Equity 2024-01-01 (2023-01-01)	68 178	65 295
Translation difference	-274	-1 035
Dividend	-5 612	-5 612
Received option premium incentive program	387	0
Profit for the period	3 930	9 530
Equity 2024-09-30 (2023-12-31)	66 609	68 178

	2024	2023	2023
Consolidated key ratios	Jan-Sep	Jan-Sep	Full-year
EBITA (KSEK)	12 031	18 921	21 519
Operating margin, EBITA (%)	6,1%	9,7%	8,1%
EBIT (KSEK)	5 206	12 094	12 417
Operating margin, EBIT (%)	2,7%	6,2%	4,7%
Profit margin (%)	2,8%	6,2%	4,6%

Consolidated financial summary

Liquid assets (MSEK)	22,4	20,6	22,3
Equity (MSEK)	66,6	68,5	68,2
Equity ratio (%)	55,8%	54,1%	52,8%
Liquid ratio (%)	156%	148%	145%

Consolidated employees

Employees as at period end (numbers)	205	201	200
Annual employees for the full period (numbers)	195	188	191
Revenue/Employee (KSEK)	1 007	1 037	1 397
Operating profit or loss/employee (KSEK)	62	101	113
Employee turnover (%)	8,4%	6,6%	6,5%
Sickness absence (%)	2,6%	2,2%	2,0%

Share in Triona AB

Number of shares at the end of the period (units)	5 611 680	5 611 680	5 611 680
Earnings per share Triona AB (SEK)	0,70	1,67	1,70
Equity per share Triona AB (SEK)	11,87	12,20	12,15

Definitions

EBITA	Result before amortization and write-downs of intangible assets.
EBIT	Operating profit before financial items and tax.
Operating margin	EBIT in percent of net sales.
Profit margin	Profit/loss before tax in percent of total revenue.
Liquid assets	The group's total monetary balances in terms of cash; cash, bank accounts, short term Investments, etc.
Equity	Reported equity and untaxed reserves after deferred tax deduction to current tax rate.
Equity ratio	Equity in percent of total assets.
Liquid ratio	Current assets excluding inventory in percent of current liabilities.
Annual employees	Refers to the number of employees measured in contracted time and fulltime positions.
Earnings per share	Profit after tax attributable to parent company's shareholders/total amount outstanding shares.
Equity per share	Equity attributable to the parent company's shareholders /total amount of outstanding shares.