

Consolidated income statement

TSEK	Jan-Sept 2018	Jan-Sept 2017	Jan-Sept 2018	Jan-Sept 2017
Revenue Triona group	111 469	98 142	31 864	27 177
Revenue Subcontractors	5 465	5 019	846	1 326
Total revenues	116 934	103 161	32 711	28 503
Operating expenses				
Subcontracting costs	-7 203	-5 983	-1 340	-1 545
Personnel costs	-84 383	-78 014	-23 264	-22 015
Other external costs	-12 013	-10 675	-3 692	-3 184
Depreciation and amortization of tangible and intangible assets	-2 218	-2 375	-721	-795
Amortization of goodwill	-1 530	-1 214	-510	-408
Operating profit before financial items	9 588	4 899	3 184	556
Results from financial investments	-176	-11	-64	-17
Profit after financial items	9 412	4 888	3 120	539
Tax on profit for the year	-2 619	-1 456	-854	-329
Deferred tax	154	0	44	0
Net profit for the year	6 948	3 433	2 311	210

Consolidated balance sheet

TSEK	2018-09-30	2017-09-30
Fixed assets		
<i>Intangible assets</i>		
Developed software	3 602	4 532
Goodwill	5 791	4 591
<i>Tangible assets</i>		
Equipment	1 340	971
<i>Financial assets</i>		
Participations in associated companies	1 306	1 700
Other securities held as fixed assets	390	384
Deferred tax	688	830
Total fixed assets	13 117	13 007
Current assets		
Accounts receivable	34 838	29 783
Other receivables	442	688
Income taxes recoverable	1 035	1 021
Prepaid expenses and accrued income	5 340	7 247
Short term Investments	104	97
Cash and bank balances	29 896	29 625
Total current assets	71 655	68 461
Total assets	84 772	81 466

Consolidated balance sheet

TSEK	2018-09-30	2017-09-30
Equity and liabilities		
<i>Restricted equity</i>		
Share capital	1 115	1 115
Other equity including profit for the year	57 029	58 201
Total equity for the shareholders in the Company	58 144	59 316
Non-controlling interest	59	200
Total equity	58 204	59 516
Provisions		
Provisions for taxes	1 461	929
Total provisions	1 461	929
Long-term liabilities		
Long-term interest bearing liabilities	1 579	0
Other long-term liability	102	0
Total long-term liabilities	1 681	0
Current liabilities		
Advance payments from customers	1 747	2 485
Accounts payable	4 545	2 264
Current tax liability	804	248
Other liabilities	7 370	7 386
Accrued expenses and deferred income	8 960	8 638
Total current liabilities	23 426	21 021
Total equity and liabilities	84 772	81 466

Consolidated cash flow statement

TSEK	Jan-Sept 2018	Jan-Sept 2017
Operating activities		
Operating profit	9 588	4 899
Reversal of non-cash items		
- Depreciation and amortization of fixed assets	3 747	3 588
- Other reversals	-	41
Interest received	2	-
Interest paid	-178	-10
Income tax paid	-3 143	-3 137
Changes from operating activities before working capital	10 016	5 381
Working capital		
Accounts receivable (+ decrease)	4 855	352
Other current receivables (+ decrease)	449	-32
Accounts payable (+ increase)	822	-45
Other current liabilities (+ increase)	-3 064	1 232
Cash flow from operating activities	13 078	6 888
Investing activities		
Purchase of tangible assets	-382	-297
Acquisition of shares and operations	-2 395	-806
- Acquired cash in subsidiaries		1 006
Increase/decrease of financial investments		-375
Cash flow from investing activities	-2 777	-472
Financing activities		
New loans	52	
Repayment/amortization of loan	-787	
Dividend paid	-13 943	-7 250
Cash flow from financing activities	-14 678	-7 250
Cash flow for the year	-4 377	-834
Cash and cash equivalent at the beginning of the year	34 368	30 732
Exchange rate differences in cash and cash equivalent	9	-176
Cash and cash equivalents at the end of the year	30 000	29 722

KSEK	Jan-Sept 2018	Jan-Sept 2017
Change in equity		
OB Equity 2018-01-01 (2017-01-01)	64 473	63 304
Dividend	-13 943	-7 250
Translation difference	667	-171
Profit/loss for the year	6 948	3 433
Equity 2018-06-30 (2017-06-30)	58 145	59 316
Consolidated key ratios		
EBITA	12 925	8 163
EBIT	9 588	4 899
Operating margin (%)	8,2%	4,7%
Profit margin (%)	8,0%	4,7%
Consolidated financial summary		
Liquid assets	30 000	29 722
Equity	58 144	59 316
Equity ratio (%)	68,6%	72,8%
Liquid ratio (%)	306%	326%
Consolidated employees		
Employees last quarter (numbers)	138	137
Annual employees (numbers)	126	122
Revenue/Employee	928	846
Operating profit or loss/employee	76	40
Employee turnover (%)	10,1%	8,8%
Sickness absence (%)	1,8%	1,9%
Share in Triona AB		
Number of shares at the end of the period (units)	5 577 080	5 577 080
Earnings per share Triona AB (SEK)	1,25	0,62
Equity per share Triona AB (SEK)	10,43	10,64

Definitions

EBITA	Result before amortization and write-downs of intangible assets.
EBIT	Results before financial costs and tax.
Equity	Reported equity and untaxed reserves after deferred tax deduction to current tax rate.
Equity per share	Equity attributable to the parent company's shareholders /total amount of outstanding shares.
Acid test ratio	Current assets excluding inventory in percent of current liabilities.
Net cash	The group's total monetary balances in terms of cash; cash, bank accounts, postal- and bankgiro, received checks, money order, etc.
Operating margin	EBIT in percent of net sales.
Financial strength	Equity in percent of total assets.
Profit	Profit/loss after financial items but before tax.
Profit margin	Profit/loss before tax in percent of net sales.
Annual employee	Refers to the number of employees measured in contracted time and fulltime positions. Excluded are employees who are on leave, long-term permanent sickness and parental leave is excluded.
Profit per share after tax	Profit after tax attributable to parent company's shareholders/total amount outstanding shares.