

Consolidated income statement

KSEK	2023	2022	2023	2022	2022
	Jan-Sep	Jan-Sep	Q3	Q3	Full-year
Product related revenue	105 302	98 963	33 616	30 140	131 756
Services	82 994	77 365	24 099	22 905	108 402
Operations, third party revenue and others	3 731	2 900	1 349	828	4 657
Hardware, sale and lease revenue	2 844	13 486	400	3 499	17 054
Total revenues	194 871	192 714	59 464	57 372	261 869
Operating expenses					
Purchase of hardware	-1 819	-9 726	-124	-2 083	-12 187
Project and subcontracting costs	-21 802	-21 110	-6 505	-6 020	-28 886
Personnel costs	-134 208	-125 935	-38 102	-35 748	-172 442
Other operating expenses	-16 862	-16 082	-4 881	-5 188	-23 422
Amortization of goodwill and intangible assets	-6 827	-6 832	-2 277	-2 177	-9 110
Depreciation of tangible assets	-1 257	-940	-436	-424	-1 290
Operating profit before financial items	12 094	12 090	7 138	5 731	14 531
Results from financial investments	-9	-485	-56	-95	-615
Profit after financial items	12 085	11 605	7 082	5 636	13 916
Taxes	-2 718	-3 274	-1 440	-1 842	-3 211
Net profit for the period/year	9 367	8 331	5 642	3 795	10 705

Consolidated balance sheet

KSEK	2023-09-30	2022-09-30	2022-12-31
Fixed assets			
<i>Intangible assets</i>			
Software	31 928	37 265	35 857
Goodwill	14 413	18 320	17 343
<i>Tangible assets</i>			
Equipment	5 898	5 425	5 853
<i>Financial assets</i>			
Other securities held as fixed assets	2 361	2 405	2 453
Deferred tax	50	50	52
Total fixed assets	54 650	63 466	61 559
Current assets			
Inventories	1 411	2 730	847
Accounts receivable	41 304	39 245	32 322
Income taxes recoverable	0	85	517
Other receivables	1 104	356	776
Prepaid expenses and accrued income	7 562	3 928	3 715
Short term Investments	97	98	101
Cash and bank balances	20 539	16 518	25 848
Total current assets	72 018	62 960	64 126
Total assets	126 668	126 426	125 685

Consolidated balance sheet

KSEK	2023-09-30	2022-09-30	2022-12-31
Equity and liabilities			
<i>Equity</i>			
Share capital	1 122	1 122	1 122
Other equity including profit for the year	67 352	61 459	64 173
Total equity for the shareholders in the Company	68 474	62 581	65 295
Total equity	68 474	62 581	65 295
Provisions			
Provisions for taxes	303	220	303
Other provisions	1 151	1 151	1 151
Total provisions	1 454	1 372	1 454
Long-term liabilities			
Long-term interest bearing liabilities	9 000	13 000	12 000
Other long-term liability	0	0	0
Total long-term liabilities	9 000	13 000	12 000
Current liabilities			
Short-term interest bearing liabilities	4 000	4 000	4 000
Advance payments from customers	5 541	5 475	769
Accounts payable	5 532	5 521	6 780
Bank overdraft facilities	0	1 685	0
Current tax liability	2 718	1 721	1 791
Other liabilities	11 898	10 104	11 709
Accrued expenses and deferred income	18 051	20 966	21 886
Total current liabilities	47 740	49 473	46 936
Total equity and liabilities	126 668	126 426	125 685

Consolidated cash flow statement

	2023	2022	2023	2023	2022
KSEK	Jan-Sep	Jan-Sep	Q3	Q3	Full-year
Operating activities					
Operating profit	12 094	12 090	7 138	5 731	14 531
Reversal of non-cash items					
- Depreciation and amortization of fixed assets	8 084	7 772	2 712	2 602	10 400
- Other provisions	0	45	0	0	45
Interest received	614	46	242	42	143
Interest paid	-694	-521	-239	-127	-689
Income tax paid	-1274	-1501	-1509	-1213	-1718
Changes from operating activities before working capital	18 824	17 931	8 344	7 035	22 712
Working capital					
Inventories (+ decrease)	-564	-738	-844	-580	1145
Accounts receivable (+ decrease)	-9234	-6279	549	6574	801
Other current receivables (+ decrease)	-4228	765	-782	1711	601
Accounts payable (+ increase)	-1217	-685	949	-2719	552
Other current liabilities (+ increase)	1500	3039	-15630	-16505	535
Cash flow from operating activities	5 081	14 033	-7 414	-4 484	26 346
Investing activities					
Aquisition of intangible assets	0	-48511	0	0	-48511
Purchase of tangible assets	-1340	-983	-416	-70	-1636
Aquisition of shares and operations					
Sale of other financial assets					
Increase/decrease of financial investments	163	-1821	33	-10	-1916
Cash flow from investing activities	-1 177	-51 315	-383	-80	-52 063
Financing activities					
Issue of new shares	0	1211	0	0	1211
Bank overdraft facilities	0	1685	0	1685	0
Repayment/amortization of loan	-3000	-18000	-1000	-1000	-19000
Dividend paid	-5612	-1394	0	0	-1394
Cash flow from financing activities	-8 612	-16 498	-1 000	685	-19 183
Cash flow for the period	-4 708	-53 780	-8 797	-3 879	-44 900
Cash and cash equivalent at the beginning of the period	25 949	70 358	29 327	20 399	70 358
Exchange rate differences in cash and cash equivalent	-605	37	106	95	491
Cash and cash equivalents at the end of the period	20 636	16 615	20 636	16 615	25 949

	2023	2022
Change in equity, KSEK	Jan-Sep	Full-year
OB Equity 2023-01-01 (2022-01-01)	65 295	54 403
Issue of new shares		1 211
Dividend	-5 612	-1 394
Translation difference	-576	370
Profit for the period	9 367	10 705
Equity 2023-09-30 (2022-12-31)	68 474	65 295

	2023	2022	2022
Consolidated key ratios	Jan-Sep	Jan-Sep	Full-year
EBITA (KSEK)	18 921	18 923	23 641
Operating margin, EBITA (%)	9,7%	9,8%	9,0%
EBIT (KSEK)	12 094	12 090	14 531
Operating margin, EBIT (%)	6,2%	6,3%	5,5%
Profit margin (%)	6,2%	6,0%	5,3%

Consolidated financial summary

Liquid assets (MSEK)	20,6	16,6	25,9
Equity (MSEK)	68,5	62,6	65,3
Equity ratio (%)	54,1%	49,5%	52,0%
Liquid ratio (%)	148%	122%	135%

Consolidated employees

Employees as at period end (numbers)	201	191	191
Annual employees for the full period (numbers)	188	185	186
Revenue/Employee (KSEK)	1 037	1 042	1 408
Operating profit or loss/employee (KSEK)	101	102	127
Employee turnover (%)	4,0%	8,4%	11,0%
Sickness absence (%)	2,2%	4,6%	4,4%

Share in Triona AB

Number of shares at the end of the period (units)	5 611 680	5 611 680	5 611 680
Earnings per share Triona AB (SEK)	1,67	1,48	1,91
Equity per share Triona AB (SEK)	12,20	11,15	11,64

Definitions

EBITA	Result before amortization and write-downs of intangible assets.
EBIT	Operating profit before financial items and tax.
Operating margin	EBIT in percent of net sales.
Profit margin	Profit/loss before tax in percent of total revenue.
Liquid assets	The group's total monetary balances in terms of cash; cash, bank accounts, short term Investments, etc.
Equity	Reported equity and untaxed reserves after deferred tax deduction to current tax rate.
Equity ratio	Equity in percent of total assets.
Liquid ratio	Current assets excluding inventory in percent of current liabilities.
Annual employees	Refers to the number of employees measured in contracted time and fulltime positions.
Earnings per share	Profit after tax attributable to parent company's shareholders/total amount outstanding shares.
Equity per share	Equity attributable to the parent company's shareholders /total amount of outstanding shares.